

Overview

Presentation



The Presentation was prepared as a service to clients and friends to inform them about available opportunities that may be of interest to them. The information in it therefore general, and shouldn't be relied on or be considered as final proposal. Please see additional Disclosures at the end of this Presentation

2013

Agenda



- ✓ Agenda
- Profile
- Services
- Opportunities
- Contact

- ✓ **Profile**
- ✓ **Presence**
- ✓ **Services**
- ✓ **Opportunities**
- ✓ **Contact**

Havaco trading limited ('Havaco') is a Cyprus-based holding company founded in 1994. Affiliates and companies of the group are mainly active in the provisioning of financial and consulting services as well as international trading operations.

Its products and services include corporate finance, structuring of international trading operations and services of trade intermediary.

The company is also active in the ecology, gas&oil, wood flouring natural resources and mining sectors via its affiliates and subsidiaries.

***Our mission is to** effectively satisfy the needs of our clients, provide opportunities to our employees.*

Profile

- Agenda
- ✓ Profile
- Presence
- Services
- Opportunities
- Contact

Havaco arranges financing for Buyers and Sellers of goods and services in Ukraine, Middle East and majority of European countries.

Havaco cooperates with small and medium enterprises, various international financial institutions (FI) and Export Credit Agencies (ECA), leading international audit companies and international investment funds.

Havaco representatives have work experience with and personal contacts in:



Global Presence

- Agenda
- Profile
- ✓ Presence
- Services
- Opportunities
- Contact

Havaco has offices and representatives in Cyprus, Ukraine, Latvia, UK, HK, Ghana and BVI.



Havaco considers to open new offices in China and Belgium

Services

Companies of the group provide following services:

✓ Financial services:

- bilateral loans *(FI only)*;
- post import financing;
- corporate lending;
- wealth management *(in cooperation with prime Swiss banks)*;

✓ International trading operations:

- trading operations;
- trading platforms in the key trading centers;
- brokerage services *(UA only)*.

The exact scope of work will be custom tailored to clients requirements and objectives.

✓ Consulting services:

- capital raising;
- structuring of the transactions.

✓ Trading desk:

- colored gems;
- gold.

Financial services - Havaco offers financial services using documentary letters of credit and guarantees for effective settlements with foreign partners and also the possibilities of structured trade financing.

- **Bilateral loans** - providing of bilateral loans to the FI;
- **Post import financing** - providing a deferred payments up to 90 days;
- **Corporate lending** – granting corporate loans for project development purposes;
- **Forfeiting** – we advances payments to an exporter against LC (up to 85%).

Global trade requires global strength. In today's challenging environment, we know strength and stability are some of the characteristics companies are looking for in relationship.

Havaco offers a variety of solutions that could manage entire physical supply chain — helping to deliver goods and materials and guarantee a reliable financial performance.

- **Trading operations** - affiliated companies are trading on the global markets with the variety of goods (incl. colored gems, gold, carbon units, parquet, specialized equipment and details)
- **Intermediary services and trading platforms (SPV)** - we have companies in the key trading centers;
- **Brokerage services** - the whole spectrum of custom clearance services of the goods.

Opportunities

Opportunities we review and consider:

- ✓ Equity investment into companies from emerging markets;
- ✓ Debt finance;
- ✓ International trading operations (import-export operations);
- ✓ Trade vehicle SPV service and trading platforms;
- ✓ Investment cooperation (wood flooring company);
- ✓ Asset selling (Gas & Oil deposit);
- ✓ Representative services.

Contact

- Agenda
- Profile
- Presence
- Services
- Opportunities
- ✓ Contact

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